



Tanuj Khator
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Objective

I would like to be associated with an Organization where I can achieve personal growth, there by contributing to the Organization.

Work Profile

Organization	Eureka Stock and Share Broking Services Ltd.
Position	Branch Head (Capital markets)
Location and Duration	Kolkata From 2005 to 2007 (Eureka Credit Finance Pvt Ltd) Ahmedabad From 2007 to May 2014
CTC	3,78,000 INR per annum + Incentives
Roles and Responsibilities	<p>FINANCIAL MARKETS (EQUITY, DERIVATIVES, COMMODITIES, CURRENCY, MUTUAL FUNDS, INSURANCE)</p> <ul style="list-style-type: none">➤ Managing corporate and institutional sales in the region.➤ Marketing of new financial product.(IPOs ,SLB ,FD etc;)➤ Introduction and implementation of back end and front end software for servicing of clients.➤ Managing incentives, discounts and billing for sales of all investment related products as well as brokerages.➤ Managing a team to deal with pre and post sales queries of clients.➤ Managing a team dealing with e-commerce (emails), bank gateways, e-contract note services and daily reporting of analytical data.➤ Preparing solution for new strategy and hedging solution as per the market keeping in mind the risk appetite of the client.➤ Overall management of client lead, client services of the region.➤ Maintaining zero tolerance on misguiding sales to client by conformation mechanism through mails as well as direct contact.➤ Managing a team for acquisition of new clientele through different marketing tools.➤ Regular contact through on field, mails and different means to maintain healthy relations with clients for improving social contacts to gain business or retain business.➤ Coordinating with the regional retention coordinator, for new sales as well as retaining customers.

Organization	Petroleum agencies
Position	Supply chain executive
Location and Duration	Wardha , From 2003 to 2005
CTC	60,000 INR + Incentives
Roles and Responsibilities	<ul style="list-style-type: none"> ➤ Vendor Management. ➤ Procurement and Sourcing selection. ➤ Capacity management. ➤ Financial management. ➤ Demand and supply management.

Education

Education/Course	School/University	Percentage
BSc. Statistics & Computer Science	Kakatiya University, Andhra Pradesh	68%
12 th	Gautamy Academy, Andhra Pradesh	65%
10 th	St. Joseph's High School , Andhra Pradesh	70%

Technical Skills

- Microsoft Office, Bloomberg
- DBMS and C - Programming language.

Personal and Contact Details

Full Name	Tanuj Khator
Date of Birth	25-05-1983
Permanent Address	C/o. S.K Khator , C-14 Shalimar Flats, Near Circuit House Shahibaugh, Ahmedabad, Gujarat-380004
Mobile	+91-8000930100
Email	tanujkhator@gmail.com
Nationality	Indian
Passport Number	H9905081
Marital Status	Married

Declaration

The information furnished above is correct to the best of my knowledge.
My current location is Ahmedabad & I am willing to relocate to Pune & Bangalore after SAP Certification

Tanuj Khator